

SCALE OF CUSTOMARY AGENCY FEES AND CHARGES

EFFECTIVE FROM 1 JANUARY 2010

ALL BUSINESS UNDERTAKEN AS AGENTS IS STRICTLY IN ACCORDANCE TO STANDARD TRADING CONDITIONS :- Displayed at link www.weskusmarine.co.za

A FUNDS

1. From Foreign Sources. In order to comply with the terms and conditions of South African Government Foreign Exchange and other fiscal Regulations, it is essential that Wes-Kus Marine receive, prior to a vessel's arrival at their port, the full amount of the advance fund requested, free of bank charges. Such amount must include estimated tax on freight and any other taxes, where such taxes are applicable.
2. From Local Sources. In respect of "Free In/Free Out" cargoes, party ultimately responsible for the payment of loading/discharge cost and any taxes due will place Wes-Kus Marine in funds in accordance with our request in advance of vessel commencing loading/discharge and we shall have the right to withhold Bills of Lading until sufficient funds have been received to meet any raised costs.
3. Disbursing Commission/Late Payment. 5% will be charged on any outstanding balance if not received within 7 days of request. If funds are not received within 30 days of request, interest to be charged at 2% for each 30 days.

B. APPOINTMENT

1. Where Wes-Kus Marine is nominated in terms of a Charter party, or carries out similar duties in compliance with a contract of affreightment or similar document, we shall charge the fees set out in Items 1, 3 & 4 of the scale.
2. Where Wes-Kus Marine is appointed as the additional Agent by Owners, Disponent Owners or Charterers we shall charge fees set out in Items 2, 3 & 4 of the scale.
3. Where Wes-Kus Marine attends as Charterers Agent, and is appointed to handle minor Owners husbandry matters, under a Charter Party agreement, without recompense, we will claim an Owners Agency Fee, where Owners work is not considered to be minor as follow:
 - (a) Any service covered under item 4 of this Scale, all of which are not considered minor.
 - (b) Any or all services where the collective disbursement totals R15, 000.00 or more, per vessel is also not considered to be minor.

C. FEES

1. The Agency charges enumerated herein are intended to cover the customary services offered by a ship's agent's office and staff, and are subject to alteration by Wes-Kus Marine. Wes-Kus Marine may charge higher fees should additional work, duties or expenses be involved.
2. Expenditure incurred by vessels, such as launch, car, fax hire ect, shall form a charge against the ship additional to Agency charges.
3. Brokerage / Freight booking commission / Freight collection fee: By arrangement.
4. For ships waiting at anchorage, the arrival day only to be treated as port stay unless additional is required thereafter.

D. Any portion of a calendar day, week or metric ton shall be assessed to the nearest highest unit (the ton referred to be a ton of 1000 kilos or 1 CBM, whichever yields the higher tonnage).

E. All charges in this scale exclude Value Added Tax (VAT) which shall be raised in accordance with Government legislation.

COSTOMARY SCALE OF CHARGES

• CARGO AGENCY LOADING AND/OR DISCHARGERGING

Where more than one (1) Agent attends, fees to be calculated as if one (1) agent attended, and such fees are to be divided in accordance with the guidelines.

- (a) Bulk cargoes
(i) Through Appliances

CARGO TONNAGE	RANDS
a minimum up to 2500	13530.00
2501 - 5000	14980.00
5001 - 7500	17470.00
7501 - 10000	19580.00
10001 - 12500	21420.00
12501 - 15000	23180.00
15001 - 17500	24960.00
17501 - 20000	26720.00
20001 - 25000	28780.00
25001 - 30000	30970.00
30001 - 35000	33420.00
35001 - 40000	35730.00
40001 - 45000	38050.00
45001 - 50000	40400.00
50001 - 60000	42430.00
60001 - 70000	44190.00
70001 - 80000	45980.00
80001 - 90000	48270.00
90001 - 100000	49540.00
100001 - 120000	50960.00
120001 - 140000	52110.00
140001 - 160000	53230.00
160001 - 180000	54360.00
Over - 180001	55470.00

- (ii) Worked at General Cargo Berths

CARGO TONNAGE	RANDS
0 - 1000	15240.00
1001 - 2000	17370.00
2001 - 3000	20770.00
3001 - 4000	24030.00
4001 - 5000	27070.00
5001 - 6000	29750.00
6001 - 7000	32030.00
7001 - 8000	34340.00
8001 - 9000	36610.00
9001 - 10000	38920.00
10001 - 12000	41630.00
12001 - 14000	44640.00
14001 - 16000	47700.00
16001 - 18000	50740.00
18001 - 20000	53800.00
20001 - 22500	57210.00
22501 - 25000	61030.00
25001 - 30000	63850.00
30001 - 35000	65680.00
35001 - 40000	67550.00
Over - 40001	70700.00

(b) General, reefer and other cargoes other than 1(a) worked at a general cargo berth and using shore cranes or ships derricks.

CARGO TONNAGE	RANDS
0 - 1000	16730.00
1001 - 2000	18880.00
2001 - 3000	22990.00
3001 - 4000	26730.00
4001 - 5000	30340.00
5001 - 6000	33450.00
6001 - 7000	36100.00
7001 - 8000	38770.00
8001 - 9000	41450.00
9001 - 10000	44120.00
10001 - 12000	48130.00
12001 - 14000	53470.00
14001 - 16000	58300.00
16001 - 18000	62240.00
18001 - 20000	65740.00
20001 - 22500	69630.00
22501 - 25000	74010.00
25001 - 30000	77340.00
30001 - 35000	79690.00
35001 - 40000	82630.00
Over - 40001	85740.00

“For vessels loading and/or discharging cargo where more than one scale rate is applicable, apply the higher scale cargo in the normal manner in addition to other applicable scale rates less then their minimum charge.”

(b) Tankers, discharging or loading full or part cargo bulk liquids

CARGO TONNAGE	RANDS
0 - 5000	24870.00
5001 - 80000	31070.00
80001 - 150000	40590.00
Over - 150001	48800.00

Vessel back-loading plus 25%, and parcel tankers plus 50%

(d) Containers

For the handling of containers, with or without cargo, the customary rate is the following:

- 1) Tracking R 215.00 per Container
- 2) Port Operations/Agency R 300.00 per container with a maximum revenue of R22500.00 per vessel/Voyage.

Wes-Kus Marine may raise a service fee and a release charge against cargo interests in respect of containerized consignments to cover additional work imposed upon them.

2. OWNERS / PROTECTIVE / PORT AGENCY

(a) Where owners or Despondent owners appoint Wes-Kus Marine, or Wes-Kus Marine is appointed in terms of the Charter Party also attends domestically (i.e. Port Disbursements, Liaison and Customs Clearance) or vessels calling solely for bunkers, stores, orders, repairs, delivery, redelivery or personnel exchanges etc, the customary rate is the following, which will not be raised, more than once against any one Principal.

DAYS PORTSTAY	RANDS
FIRST DAY	9640.00
THEREAFTER PER DAY	1820.00

(b) Vessels handled off or in Port limits, but not entering the Port, minimum: R 5160.00 which will cover only one (1) set of O.P.L documentation. A further fee of R 880.00 will be raised for every additional set of O.P.L. documentation prepared. An additional charge of R 2610.00 per visit will be raised if Wes-Kus Marine is required to board a vessel.

(c) In respect of boarding or attending to any vessel at anchorage prior to, or after, calling at the port R 3130.00 per attendance is raised, in addition to normal fees.

3 RECOVERABLE DAILY EXPENSES

(Including Local Administration, Transport & Overtime, raised in respect of 1 or 2). (not both by one Agent).

DAYS PORTSTAY	RANDS
Minimum up to 2 days	8990.00
From 3 up to 14 days	8990.00
Plus per day over 2 days	2120.00
Over 14 days	34430.00
Plus per day over 14 days	1350.00

4 ADDITIONAL AGENCY CHARGES

(a) Drydock booking and/or attendance fee, an additional fee of R 3510.00.

(b) Attendance crew and personnel:

- Signing on or off: R 480.00 per crew member.
- Hospitalization or ashore (after 48hrs): R 1055.00 per person per week or part thereof.
- Officers/crew ashore for fumigation, dry-dock etc, of vessel: R 1775.00 per incident.

- Stowaways and/or deserters:

Stowaways and/or deserters detained ashore, detained on board, and/or repatriated, and/or deceased personnel R 4765.00 per person per Port. A deposit in accordance with section 34(9) of the Immigration Act, No 13 of 2002 to be lodged by Owners.

(c) ISPS facilitation fee for non-complaint vessels R 2175.00 (These fees to be earned by the vessels Port Agent)

(d) Wes-Kus Marine may raise a Bill of Lading fee against cargo interests in respect of Bills of Lading prepared in accordance with current practice on behalf of shippers.

(e) Wes-Kus Marine may raise a penalty fee against cargo interests when export documentation is submitted after vessel has sailed.

5 APPLICABLE SURCHARGES

(a) Fees for vessels attended at Saldanha Bay: A surcharge of 33.1/3% may apply over and above rates quoted in this scale except those raised in terms of 1(a), (b), (c) and (d).

(b) Fees for vessels attended at False Bay: A surcharge of 100% may apply over and above rates quoted in this scale

(c) Fees for vessels attended at Richards Bay: A surcharge of 25% may apply over and above rates quoted in this scale except those raised in terms of 1(a), (b), (c) and (d).

(d) Fees for vessels attended at Mossel Bay: A surcharge of 50% may apply over and above rates quoted in this scale except those raised in terms of schedules 1(a), (b), (c) and (d)